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Press Release

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Hans Schlegel to join proxia for sales support

proxia consulting group ag and Hans Schlegel, previously SAP executive board member, agree on close collaboration for distributing SAP solutions to medium-sized companies. Through his activities with SAP, Hans Schlegel has vast experience in building international businesses as well as profound knowledge of the market.

He sees digitalization and the availability of market-ready cloud technologies as having enormous potential for improving processes and reducing costs especially for medium-sized companies. This is achieved through solutions that are sustainable and economic, with companies requiring only few IT resources of their own.

Cloud solutions – the economical approach to digitalization

Visionary solutions along the entire enterprise process chain have so far been implemented primarily in global corporations. But even medium-sized companies face the challenge of developing new IT strategies that enable them to implement new business models and grow to an international scale.

Given the maturity of today's cloud technologies, even medium-sized companies can economically implement future-proof solutions covering all needs. In the world of cloud applications, companies no longer face obstacles such as bottlenecks in the internal IT organization, costly investments in IT applications, or a lack of comprehensive care by IT partners. Whether it counts a staff of only five or it is among the Fortune 500, any company can benefit from the tremendous potential for saving production times and costs.

Digital process landscapes with a sustainable design

“My initiative is aimed at identifying, together with the managing directors, suitable strategies for designing a digital process landscape and finding a suitable cloud architecture to meet their company's needs. Personal consultation and knowledge exchange are my number one priorities.

I believe that SAP and cloud technology provide both medium-sized and large companies with an economical approach to digitalize their businesses. SAP's products and solutions are market-ready and future-proof, and proxia is an excellent implementation partner. IT

complexity and challenges such as cybersecurity are left up to the cloud providers. In this way, companies can fully concentrate on their core business,” says Hans Schlegel.

Management biography – Hans Schlegel

During his career, Hans Schlegel has held numerous senior management positions. After serving as CIO for HILTI AG, he was employed with SAP SE for 10 years. In his role as SAP executive board member, he made considerable progress in developing the company’s international business. Later, as an independent consultant and member of executive and supervisory boards, Hans Schlegel contributed to the international growth of various companies (such as IMG, IXOS, and umantis). Thanks to his experience with the international market and excellent contacts within the SAP ecosystem, he acts as a business angel to support numerous start-up companies. He holds a degree in engineering from the ETH Zurich.

About proxia consulting group ag

proxia consulting group ag is an international management consultancy firm headquartered in Switzerland and with branches in Europe and Asia. With more than 25 years’ experience in SAP consulting, proxia has profound expertise in SAP® Business Suite ECC, SAP S/4Hana, SAP Hybris and SAP solutions for the automotive sector. proxia develops powerful solutions for clients’ needs and integrates customized extensions, innovative proxia products and specialized manufacturer and third-party solutions into existing systems.

proxia specializes in distribution and service processes and the supporting spare-parts logistics processes in the automotive and discrete manufacturing industries.

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